VERTEX
GLOBAL BROKERAGE

COMPANY PROFILE

Global Procurement & Maritime Solutions

Marine & power plant spares · Oil & Gas equipment · Vessel sale & purchase · Containers · Industrial & public-sector supply

UAE | GREECE | CHINA



Patras, Greece · United Arab Emirates

www.vertexgb.com · info@vertexgb.com



WHO WE ARE

Built on trust. Driven by experience.

Vertex Global Brokerage is a specialist brokerage and procurement company connecting the maritime, energy and industrial sectors worldwide. Our principle is simple: complex transactions succeed when the right intermediary brings the right parties together — with transparency, legal protection and genuine expertise.

With offices in Greece and the UAE, and an active network across China, Europe and the Middle East, we serve ship owners, ship managers, power plants, Oil & Gas companies, construction and transport companies.

DV

Dimitrios Voukelatos
Founder & Managing Director

With 13 years in shipping as a diver on underwater ship repairs and as a Superintendent Engineer — the last 9 years on tankers — he knows first-hand what a vessel needs. His hands-on dry-dock experience and close work with spare-parts suppliers are today the foundation of Vertex.

Confidentiality: engagements can be covered by non-circumvention and non-disclosure (NCND) agreements.

OUR NETWORK

Middle East
Office in the UAE. Active in Dubai, Sharjah, Abu Dhabi and Fujairah.

Greece & Mediterranean
Headquarters in Greece, with close ties to Greek ship owners and industry.

China & Far East
Factories, shipyards, Korea & Japan. Sourcing and logistics.

Worldwide
Europe, Turkey and wherever you need us. Available 24/7 for urgent requests.

OUR VALUES

Integrity
Clear, binding agreements. No ambiguity.

Expertise
We work in sectors we know in depth.

Reliability
Fast response and dependable deliveries.

Partnership
Your success is our success.

WHAT WE DO

Our services

One partner for shipping, energy, industry and transport.

01 Marine & engine-room spares
Main & auxiliary engines, pumps, valves, turbochargers, compressors, deck equipment.

02 Power plants & desalination
Engine spares, pumps, valves, filters and consumables for power and desalination plants.

03 Diesel reconditioning & maintenance
Reconditioning of parts and engines, on-site mechanics for M/E, A/E and cargo pump overhauls.

04 Oil & Gas
Equipment and spares for oilfield, wellhead and subsea applications, from certified manufacturers.

05 Vessel sale, purchase & chartering
Brokerage for the purchase, sale and charter of commercial vessels, including newbuildings (e.g. dredgers).

06 Dry dock in UAE & China
Finding the right yard, workshop connections and logistics support for ship owners.

07 Marine fuel & energy
Allocation and supply of fuels, bunkers and refined products through trusted trading houses.

08 Containers & container houses
Foldable containers and fully fitted container houses from China, in various sizes.

09 Construction machinery
Spare parts and batteries for fleets of excavators, bulldozers and other earthmoving equipment.

10 Truck tyres & batteries
Heavy-vehicle tyres and batteries for transport companies, delivered in Greece.

11 HVAC & MEP projects
Turnkey air-conditioning and MEP projects for industrial plants, with specialist contractors.

12 Public procurement & tenders
Tender participation with certified products, e.g. safety equipment and protective clothing.

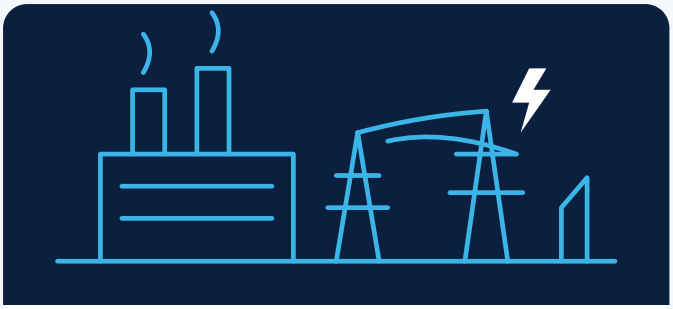
13 Drone & UAV spares
Components for commercial inspection and industrial drones.

14 Global procurement on demand
Your own buyer across Europe, China, Turkey and the Middle East — for whatever is hard to find.

ENERGY & INDUSTRY

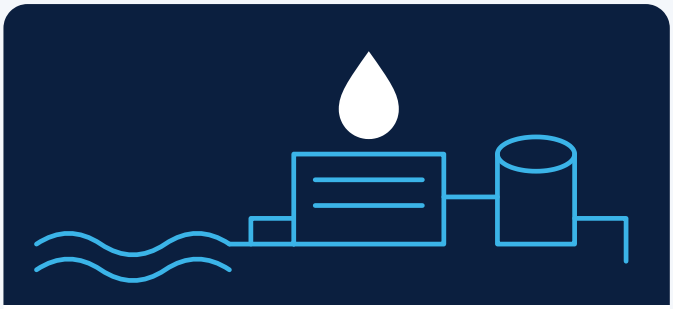
Power Plants, Desalination, Oil & Gas, HVAC

Supply and projects for plants that cannot afford to stop.



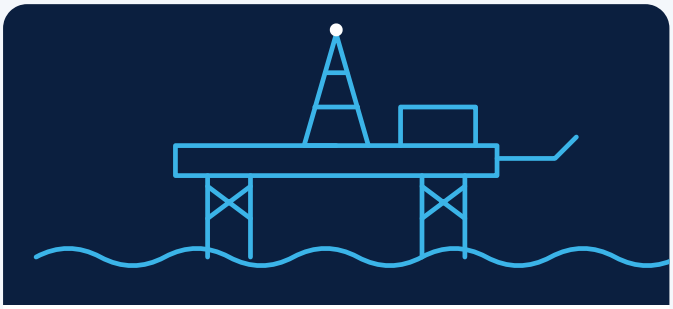
Power plants

Spares for diesel/HFO generator engines, pumps, valves, filters, instruments, panels and consumables. Genuine and equivalent, fully documented.



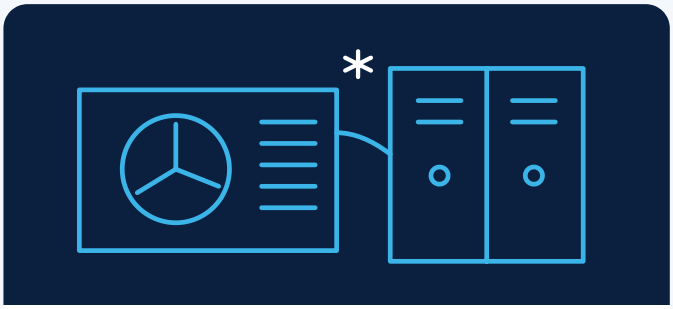
Desalination plants

High-pressure pumps, valves, piping, heat exchangers, filters and spares for desalination plants, onshore and on board.



Oil & Gas

Field equipment, wellhead parts, subsea components, valves, flanges and piping from verified manufacturers.



HVAC & MEP projects

Turnkey air conditioning for critical electrical panel rooms and industrial spaces — design, supply, installation and maintenance through certified contractors.



Also for industry & energy

Switchboards, sensors, alarm and control systems · pressure switches and measuring instruments · piping, flanges and valves · electric motors and pumps for every application.

DIESEL ENGINE SPECIALISTS

Spares for Marine & Power Plants

Genuine (OEM) and equivalent parts — new, used and reconditioned — from Japan, Korea, Europe and China.



Pistons



Cylinder liners



Injectors & fuel pumps



Bearings



Cylinder heads



Crankshafts & connecting rods



Seals, O-rings, gaskets



Gears & components



Compressor parts



Pressure gauges, thermometers, pressure switches & instruments

What we supply

- Main & auxiliary engines (M/E, A/E)
- Turbochargers & main air compressors
- Fuel/lube oil purifiers
- Pumps, electric motors, valves
- Refrigeration compressors & air conditioning
- Piping, flanges, fittings
- Deck, navigation, safety and electrical equipment

Technical support

- Reconditioning of parts and complete engines
- Repair & maintenance coordination
- On-site mechanics for major M/E, A/E & cargo pump overhauls
- Matched to vessel or plant specification before quotation
- Class certificates (NK, LR, DNV, ABS, BV, KR, CCS) where available

MAKERS & MODELS

Brands we support

Main & auxiliary engines — OEM and equivalent spares, matched to your nameplate.

JAPAN

YANMAR
S165, S185, M200, M220, T220, T240, T260, Z280 · 6N18, 6N21, N260, N280, N330 · 6EY18, 6EY22, 6EY26

DAIHATSU
DL series (DL-16 to DL-28) · DK series (DK-20, DK-26, DK-28)

NIIGATA
6M, MG and L series (e.g. 6L28HX)

HANSHIN
LH / LH-L series (LH26G to LH46L) · EL series · LU series

AKASAKA
A and AH series · Mitsubishi UE engines built by Akasaka

MITSUBISHI
UE two-stroke: UET, UEC (LA / HA / LS / LSE) · High-speed: S6R / S12R / S16R series, incl. MPTK variants

MAKITA · FUJI
On request — against nameplate data

EUROPE

MAN B&W 2-stroke (Everllence)
MC / MC-C and ME / ME-C — S26MC to K98MC, incl. L35MC, L42MC, L50MC, L60MC, L70MC

MAN 4-stroke
L16/24, L21/31, L23/30, L27/38, L28/32, L32/40

SULZER 2-stroke
RTA (RTA48T to RTA84C), RND / RND-M, RLA

SULZER 4-stroke
ZA40S, Z40, AL25

KOREA & CHINA

HYUNDAI · DOOSAN · STX
HiMSEN and licence-built main and auxiliary engines — spares and components.

WEICHAI · YUCHAI · SDEC · ZICHAI
Marine and industrial diesel engines and spares.

CSSC / CSIC
Licence-built MAN B&W and Wärtsilä engines — spares and reconditioning.

Exact model, variant and serial number are confirmed against the nameplate before any quotation. We are not an authorised agent of the manufacturers listed; maker names are used for identification only.

MAKERS & MODELS

Equipment & machinery

Turbochargers, auxiliary machinery and components — matched to your nameplate.

TURBOCHARGERS

ABB / BBC
VTR, VTC, RR

MITSUBISHI
MET (MA, MB, SE, SR)

IHI
RU, RH

NAPIER
NA (7 Series), NT1, NT2

Air compressors

Matsubara · Tanabe · Yanmar · Sanwa · Hasegawa · Hanshin · Hatlapa · Hamworthy · Sperre

Purifiers & separators

Alfa Laval MAB · Alfa Laval MAPX · Alfa Laval MOPX · Mitsubishi SJ series

Refrigeration & A/C

Mycom · Daikin · Sabroe · Carrier

Instruments & controls

Saginomiya · Pressure switches · Gauges & thermometers · Sensors · Alarm & control

KOREAN EQUIPMENT NETWORK

50+

Korean makers in our network for valves, cranes, boilers, separators, switchboards, instruments and pumps.

CHINA — DIRECT FROM FACTORIES

Valves	Gate, globe, butterfly and check valves
Pumps	Centrifugal, gear and screw pumps
Machinery	Cranes, winches, purifiers, compressors, filters, automation

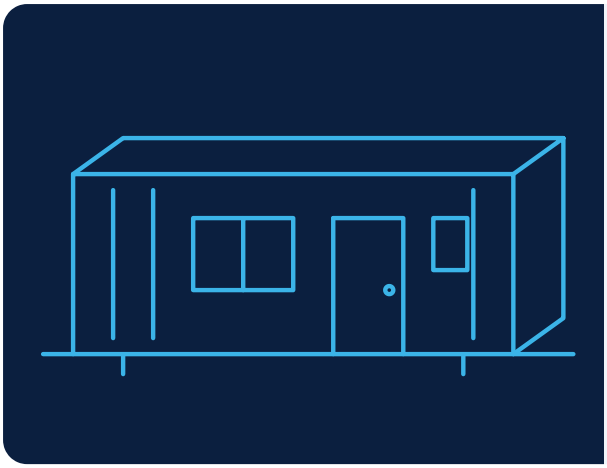
Maker not on the list?
Send us a photo of the nameplate. If it runs on a vessel or in a plant, we can find it.

We supply genuine (OEM) and equivalent parts. We are not an authorised agent of the manufacturers listed; maker names are used for identification and compatibility only.

CONSTRUCTION, TRANSPORT & SUPPLY

Containers, Construction Machinery & Trucks

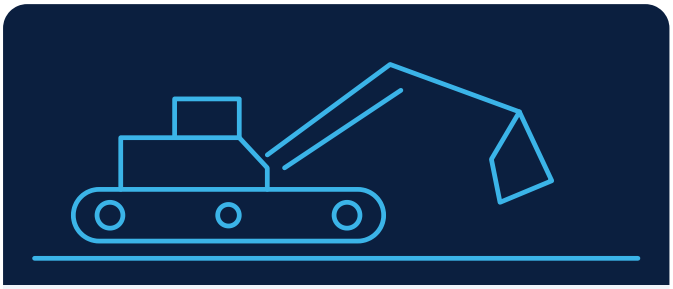
The same supply network, serving construction sites, fleets and public bodies.



Containers & container houses

Sourced directly from factories in China, with shipping arranged to your destination.

- Foldable containers
- Fully fitted container houses with WC, bathroom and electrics
- Expandable 40ft double-wing — various sizes
- Site offices, accommodation, storage



Construction machinery

Spare parts and batteries for excavators, bulldozers, loaders and other earthmoving equipment — mainly from European suppliers, at competitive prices.



Truck tyres & batteries

Heavy-vehicle tyres (e.g. 315/70 R22.5, 385/65 R22.5) and batteries for transport companies, with continuous supply and delivery in Greece.

Drones & UAV

Spare parts and components for commercial inspection and industrial drones.

Public tenders

Certified products for public bodies, e.g. firefighter and safety equipment and uniforms.



SHIPPING

Vessels, Dry Dock & Fuel

Sale, purchase & chartering

We broker the purchase, sale and charter of commercial vessels, with full transaction support — from first contact to closing — in confidence and with every party protected.

Newbuildings

We represent shipyards in selling newbuild vessels — e.g. trailing suction hopper dredgers — to companies in the Middle East and Europe.

Dry dock in UAE & China

We find the right yard for repairs or dry docking, connect you with workshops and organise logistics for spares and technicians.

Marine fuel

Allocation and supply of marine fuels, bunkers and refined products between trusted trading houses and regional operators.

WHO WE SERVE

- Ship owners
- Ship managers
- Charterers & traders
- Shipyards

Institutional compliance & integrity

Transactions can be covered by non-circumvention and non-disclosure (NCND) agreements, protecting all parties.

QUALITY & PROCESS

Certified partners, strict control



Partner factory capabilities

CNC machining (boring, lathes, milling, machining centres), cylindrical grinding, injection-hole machining, drilling and grinding machines. ISO 9001-certified factories.



Quality control

Every batch is inspected by the factory before shipment. Full technical documentation, and conformity or class certificates (NK, LR, DNV, ABS, BV, KR, CCS) where available.

HOW WE WORK

1 Enquiry
Send us a list, part numbers or photos.

2 Quotation
Technical check and a fast, reliable price.

3 Order
Proforma and production follow-up.

4 Inspection
Quality check and documents before loading.

5 Delivery
Shipped to your vessel, port or plant, with ongoing support.









- ✓ Quick response to every enquiry or issue
- ✓ Warranty as per the manufacturer's terms
- ✓ Coordination with the factory on any quality concern
- ✓ Available 24/7, anywhere

Facilities and equipment shown belong to Vertex's certified manufacturing partners and are presented for reference only.

QUICK QUOTE

Send us your enquiry

The right details in the first message mean a faster and more accurate offer.

01

Spare parts

- ☐ Maker and engine / equipment model
- ☐ Serial number of the engine or unit
- ☐ Photo of the nameplate
- ☐ Part number, drawing or manual page
- ☐ Quantity required
- ☐ Delivery port, vessel or plant — and required date

02

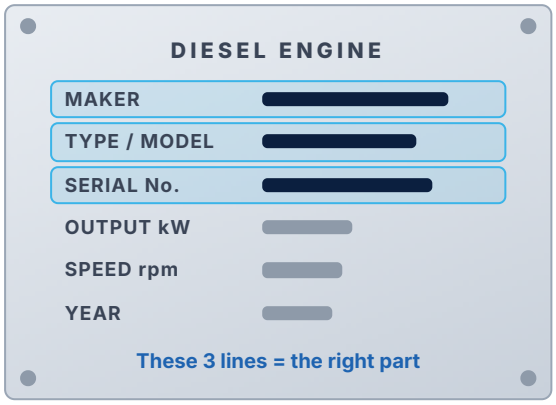
Vessels & newbuildings

- ☐ Vessel type and size (DWT, m³ or dimensions)
- ☐ Year built or delivery window
- ☐ Class and flag requirements
- ☐ Budget range and trading area

03

Projects & equipment

- ☐ Technical specification or datasheet
- ☐ Quantities and site location
- ☐ Certificates required (class, CE, ISO)
- ☐ Deadline or tender closing date



EXAMPLE — WHAT TO PHOTOGRAPH

One nameplate photo saves days

Maker, type and serial number identify the exact build of your engine, pump or compressor — so we quote the correct part the first time, without back-and-forth.

GOOD TO KNOW

Genuine or equivalent?

Tell us your preference — we quote OEM, equivalent or both.

Urgent?

Mark it urgent. We work 24/7 across time zones.

Class certificates

CCS / BV / DNV / ABS certificates available on request.

VERTEX

Send your enquiry to

Email	**info@vertexgb.com**
WhatsApp (UAE)	**+971 564 740 712**
WhatsApp (Greece)	**+30 693 731 4706**

VERTEX
GLOBAL BROKERAGE

Let's work together

Tell us what you need and we will find the right solution. We operate worldwide, 24/7.

Dimitrios Voukelatos
Founder & Managing Director

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